Grew a beauty e-commerce business' monthly organic revenue from AED 202,802 to AED 502,734 in 12-months

Within twelve months, we increased organic traffic to the website by 334%, from 29,778 sessions in August 2020 to 116,658 sessions in August 2021. Improved international targeting aided even more impressive results for Arabic landing pages, which grew 629% from 10,826 sessions in August 2020 to 78,973 sessions in August 2022. The SEO campaign generated AED 5,620,304 in revenue from just AED 154,306 in agency fees - this is a 3,643% return on investment. By August 2022, FACES' made AED 39.10 for every AED 1 invested in SEO, a 3,900% ROI.

How we did it

- Restructured the site from subdomain to country/language sub directories
- Improved search UX of categories
- Link building outreach in Arabic and English
- Meta templates for site-wide optimization





"The growth we have achieved in the past 12 months has been phenomenal. Organic traffic, transactions, and revenue have increased massively."

Faheem Ahmed, Performance Marketing Manager **FACES**



The Results



+292%

Growth in organic sessions



+AED 299,932

Increase in monthly revenue



1:39

Return on investment